

## A G E N D A



## Recommendation for Council Action (Purchasing)

Austin City Council		Item ID:	72861	Agenda Number	43.
Meeting Date:		August 3, 2017			
Department:		Purchasing			
Subject					
Authorize award and execution of a 12-month contract with TESSCO, Inc., to provide two-way radio parts and accessories, in an estimated amount of \$250,000, with four 12-month extension options in an estimated amount of \$250,000 per extension option, for a total contract amount not to exceed \$1,250,000.					
Amount and Source of Funding					
Funding in the amount of \$41,667 is available in the Fiscal Year 2016-2017 Operating Budget of the Communication and Technology Management Department, Wireless Communication Services Division. Funding for the remaining 10 months of the original contract period and extension options are contingent upon available funding in future budgets.					
Fiscal Note					
A fiscal note is not required.					
Purchasing Language:	The Purchasing Office issued an Invitation for Bids (IFB) ELF0003 for these goods and services on April 10, 2017 and it closed on April 27, 2017 with seven offers received. The recommended offer is the lowest offer submitted by a responsible offeror. Additional information on the solicitation is included below the line. The recommended offeror is the current provider for these goods and services.				
Prior Council Action:					
For More Information:	Inquiries should be directed to the City Manager’s Agenda Office, at 512-974-2991 or AgendaOffice@ austintexas.gov  NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation’s Authorized Contact Person: Elisa Folco, at 512-974-1421 or Elisa.Folco@ austintexas.gov				
Boards and Commission Action:					
Related Items:					

<b>MBE / WBE:</b>	This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods and services required for this solicitation, there were insufficient subcontracting opportunities; therefore, no subcontracting goals were established.
-------------------	---

**Additional Backup Information**

The contract will establish a reliable source for various types of wireless and two-way radio parts, equipment, and accessories such as tower equipment, antennas, mounting hardware, mobile data parts, radio installation equipment and diagnostic tools for the Communication and Technology Management Department, Wireless Communication Services Division (CTM-Wireless). These items will be used for the testing, repair and maintenance of the City's wireless and two-way communication equipment. CTM-Wireless maintains all of the two-way radios and miscellaneous vehicular electronic equipment, including public safety vehicles, used by various City departments.

This contract will replace the current contract that expired on July 14, 2017. This contract will provide a continuity of two-way radio parts and accessories based on the same estimated annual service usage.

Failure to approve this contract may result in public safety departments experiencing increased response times due to vehicles being taken out of service for equipment failures. Public service departments may experience similar issues due to scarce spare parts being prioritized for public safety. Wireless network infrastructure maintained by CTM-Wireless may experience failures due to lack of available spare parts.

**BID TABULATION**

IFB ELF0003

Two-Way Radio Parts & Accessories

23 Line Items

<b><u>Vendor</u></b>	<b><u>Total Bid</u></b>
<b>TESSCO, Inc.</b>	<b>\$281,783.00</b>
Primus Electronics Corporation	\$292,174.95
Holzberg Communications, Inc.	\$322,229.80
5205 Limited Partnership dba Houston Communications	*
SAT Radio Communications, Ltd.	*
Hutton Communications, Inc.	*
Grid Solutions (US), LLC. dba GE MDS LLC.	**

\* Deemed Non-Responsive – Did not meet the specification requirements of the solicitation.

\*\* Vendor withdrew bid.

A complete solicitation package, including a bid tabulation, is on file in the City's Purchasing Office and is available on the City's Financial Services Austin Finance Online website. Link: [Solicitation Documents](#)

<b>TESSCO, INC.</b>
---------------------

		# months	Contract Amount	Contract Amendment	Revised Amount
	Original Term	12	\$ 250,000	n/a	n/a
	Extension Option 1	12	\$ 250,000	n/a	n/a
	Extension Option 2	12	\$ 250,000	n/a	n/a
	Extension Option 3	12	\$ 250,000	n/a	n/a
	Extension Option 4	12	\$ 250,000	n/a	n/a
	<b>TOTAL</b>	<b>60</b>	<b>\$ 1,250,000</b>	<b>\$ -</b>	<b>\$ -</b>